

# We Are Hiring.

**Position:** Site Supervisor - Protective Coatings & Marine Paints

**Location:** Port Moresby

**Employment Type:** Full-Time

## Overview:

We are proud to represent market-leading, trusted brands across a wide range of paint solutions, including decorative, industrial, protective coatings, and marine paints. We are looking for someone who shares that pride and is passionate about delivering value to our customers.

We are seeking to recruit an experienced Site Supervisor - Protective Coatings & Marine Paints to join our team in Port Moresby.

## Primary Objective:

- The Site Supervisor - Protective Coatings & Marine Paints is responsible for providing technical support, product application guidance, site inspections, and driving sales development across the Protective Coatings and Marine product range.
- The role covers both end-user and reseller markets across coastal regions, ensuring the achievement of sales volume, revenue, and profitability targets, while maintaining high standards of safety, customer service, and compliance with company policies.

## Key Roles & Responsibilities:

- Promote and maintain safe work practices aligned with company policies
- Provide on-site technical support and coatings application guidance
- Conduct site inspections, product demonstrations, and training sessions
- Develop and maintain strong customer relationships in marine and industrial sectors
- Achieve and exceed sales targets (volume, value, and margin)
- Identify and secure new business opportunities while growing existing accounts
- Plan and manage territory sales activities and call cycles
- Provide regular reports on sales performance, market trends, and competitor activity
- Ensure accurate documentation, reporting, and customer records
- Support implementation of sales and marketing initiatives.

## Skills, Qualifications & Experience Required:

- Minimum of Grade 12 Qualifications
- Experience in Protective Coatings, Marine Paints, or related industrial products
- Strong technical understanding of coatings application and performance is an advantage
- Proven sales and customer relationship management skills
- Excellent communication and interpersonal skills
- Results-driven with initiative and strong attention to detail
- Basic computer literacy (MS Word & Excel)
- PNG Driver's License (Class 3)
- SAP or ERP system knowledge – an advantage

## How to Apply

If you believe you have what it takes to succeed in this role, please forward your application, updated resume, and supporting documents to:

**The Recruitment Team**  
**People, Culture & Change Department**  
**DuluxGroup PTE LTD**  
**P.O. Box 1105, Lae, 411, Morobe Province**

or

Email: [recruitment@dulux.com.pg](mailto:recruitment@dulux.com.pg)

**Applications close on Friday 10<sup>th</sup> July 2026.**

*Only shortlisted candidates will be contacted for an interview. If you don't hear from us within two weeks after the application closing date, please consider yourself unsuccessful.*