

We Are Hiring.

Position: Sales Analyst
Location: Pom
Employment Type: Full-Time

Overview:
We're building something big — and we want a sharp, innovative Sales Analyst to help lead it - this is not your typical reporting job.

This is a ground-up transformation project, where you will design and build brand-new dashboards, reporting tools, and pricing insights for the entire DuluxGroup PNG business.

If you're excited by the idea of creating systems, shaping decisions, and influencing national sales performance... you'll love this role.

What Will You Do?

- Build Modern Sales Reporting
- Create new dashboards, KPIs, and sales reporting frameworks
- Establish a "single source of truth" for all sales data
- Deliver insights across territories, categories, brands, channels, and sales reps
- Train teams on BI tools and digital reporting platforms

Drive Sales Effectiveness:

- Analyse salesforce performance and activity
- Manage and report on incentive/commission programs
- Contribute to CRM improvements and sales process optimization

Lead Market Pricing Insights:

- Research competitor pricing and market trends
- Build pricing models and scenarios
- Provide recommendations that influence commercial decisions

You'll Be Perfect If You:

- Love turning raw data into clear, actionable insights
- Have strong experience with BI tools (Power BI, Tableau, or similar)
- Thrive in a fast-paced, start-up-like project environment
- Are excited to work with a small, ambitious team that's redefining sales excellence.

What You Bring:

- 3–5 years' experience in sales analytics, pricing, BI or commercial analysis
- Strong Excel + BI skills
- Experience with CRM and sales processes (advantage)
- FMCG or manufacturing background is a bonus
- Valid driver's license

Why Join DuluxGroup PNG?

- Brand-new project with real ownership
- Cutting-edge tools and modern tech stack
- Opportunity to make your mark early
- Competitive salary + great benefits
- Be part of a global paint leader that's deeply rooted in PNG

How to Apply



If you're sharp, proactive, and ready to build something great — we want to hear from you.

Submit your application, including an updated resume and supporting documents, to:

The Recruitment Team
People, Culture & Change Department
DuluxGroup PTE LTD
P.O. Box 1105, Lae, 411, Morobe Province

or

Email: recruitment@dulux.com.pg

Applications close on 28th February 2026.

Only shortlisted candidates will be contacted for an interview.